Caring for Our Community

ANNUAL REPORT 2009-2010
About Us

David Lawrence Center (DLC), established in 1968, is a local, not-for-profit organization that focuses on restoring and rebuilding lives by providing compassionate, highly skilled, affordable mental health and substance abuse services that are available to all.

David Lawrence Foundation (DLF), established in 1976, is a separate not-for-profit organization that was established primarily to generate philanthropic support for the David Lawrence Center’s mission, operations and growth and to help meet the mental health needs in Collier County.

Our Community

Among the gorgeous beaches, serene landscapes and untouched beauty of our community, there are thousands of suffering children, adults and families in need of help, hope and understanding. With our donors’ support, we care for our community’s most vulnerable citizens, protect them from harm and give them the tools they need to enjoy life and reach their full potential.
Dear Friends and Supporters:

At the end of every fiscal year, it is extremely gratifying to reflect on the enormous impact the services at David Lawrence Center has on our community and the amazing accomplishments achieved by our hardworking staff. Like many businesses and struggling families in Collier County, we have had to do more with less due to the current economic climate. We have learned to operate more efficiently in order to manage the double digit growth in outpatient services, medical services, urgent care and emergency services while remaining committed to high quality programs with improved outcomes.

This year’s accomplishments include the expansion of family intervention and recovery support services and the addition of new DUI treatment services, a pilot tele-psychiatry program in Immokalee and two children’s group therapy programs. In addition, we enhanced our co-occurring diagnostic screening and referral process and developed a new Crisis Stabilization Unit discharge model, a substance abuse alumni association, tobacco-free campus and medication affordability program. We also established exciting collaborative and strategic relationships which improved access to care. In order to manage this growth, we added several multi-lingual medical and clinical staff members. Lastly, all of this hard work was acknowledged when we received the gold seal of approval by The Joint Commission.

Due to the increased demand, the importance of our mission is critical now more than ever. As governments tighten their belts, there is less public support for our services and it is even more important that we partner with our donors to help care for your community. Managing this growth and maintaining our high quality programs and facilities would not be possible without the support of our community, its generous people and the institutions with which we collaborate. You are the ones that help make the difference so that we can bring hope to children, adults and families with mental health and substance abuse problems. For that we are eternally grateful.

David Lawrence Center

Providing compassionate, high quality, accessible mental health and substance abuse services.
Caring for our Children

Becca is a 17-year-old, sweet, outgoing teenager who lovingly speaks of a deep affection for her mother and excitedly talks about graduating high school, her first real job and her dream of becoming a chef. But it wasn’t always like that. When she was first brought to the DLC Children’s Crisis Stabilization Unit several years ago, she exhibited suicidal gestures and self-harm by cutting herself, was extremely rebellious and manipulative, had severe mood swings, engaged in attention-seeking and highly sexualized behavior, and had unstable relationships with family and friends. Trying to explain her state of mind at that time, she shares, “Cutting made everything go away. It made me not have to think about all of the problems in my life. Suicide would have been the easy way out, but I never really wanted to die.”

Contributing to the turmoil in her life were several years of sexual abuse by her mother’s ex-boyfriend, failed attempts at mental health therapy, in part, due to a lack of insurance coverage, a long history of treatment for ADHD, substance abuse, the sudden death of her best friend and an undiagnosed and untreated mental illness. After being stabilized on the Crisis Unit, she received a comprehensive treatment plan which included referrals to psychiatric medical services where she received medications to help regulate her mood and therapeutic behavioral onsite services provided weekly in the home. She spent the next year working really hard on herself. She established a great rapport with her therapist whom her mother says “she quickly learned she couldn’t manipulate”. Their individual and family therapy sessions addressed everything from boys and drugs to communication and attitude. Becca adds, “I have had a really hard time and it has been a difficult process. The drugs would numb the pain and made it easy to stop caring. It was hard to give it up and get used to being normal without being high all the time.” She adds with regret, “I’ve been through a lot of things that have changed me – some bad, some good. I wish I hadn’t put my family and friends through all of this and the scars on my wrists are a constant reminder.”

Today, she continues routine visits with her psychiatrist and therapist on an outpatient basis. She adds, “Without the help I received from David Lawrence Center and the support of my family, I would be pregnant and still using drugs, or dead. Life is good now. My relationship with my mom is great and we rarely fight. I’ve earned back my parents’ trust and, for once, I am not grounded all the time. I have a lot of hope for the future and I am extremely grateful that I am here to talk about it.”

Children Served By Program

<table>
<thead>
<tr>
<th>Program Type</th>
<th>Percentage</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Psychiatric Medical Services</td>
<td>39% (1,452)</td>
<td></td>
</tr>
<tr>
<td>Mental Health Outpatient Services</td>
<td>31% (1,152)</td>
<td></td>
</tr>
<tr>
<td>Urgent Care and Brief Treatment</td>
<td>10% (362)</td>
<td></td>
</tr>
<tr>
<td>Substance Abuse Outpatient Services</td>
<td>7% (265)</td>
<td></td>
</tr>
<tr>
<td>Community Services</td>
<td>6% (206)</td>
<td></td>
</tr>
<tr>
<td>Inpatient</td>
<td>4% (130)</td>
<td></td>
</tr>
<tr>
<td>Prevention</td>
<td>3% (127)</td>
<td></td>
</tr>
</tbody>
</table>

Program specific data is only collected on clients admitted to mental health and substance abuse services and duplication among program type is possible.
Caring for our Families

Elisabeth is an intelligent, multilingual, hardworking, proud 45-year-old mother. She has lived and worked in Naples for more than 20 years, but it hasn’t always been easy. She began seeing a DLC psychiatrist over 10 years ago after giving birth to a son with Crohn’s Disease. She became extremely depressed as she struggled to care for him and the reality set in that she had to give him up for adoption. She was treated for depression to help her cope through this difficult time.

Later, Elisabeth was blessed with a little girl who became the light of her life. But she battled with the symptoms of her mental illness as she went through a divorce, struggled to make ends meet and suffered what she believed to be post partum depression. She was eventually referred to the Crisis Stabilization Unit due to racing thoughts, difficulty focusing, hearing voices, seeing hallucinations and uncontrollable crying. She was now diagnosed and treated for bipolar disorder. Elisabeth shares “David Lawrence Center helped me see that I wasn’t crazy, wasn’t a bad person and was just going through a really hard time.”

She remarried; held steady administrative, management and sales positions; and she lovingly cared for her daughter for the next eight years until her world crumbled around her. Her husband lost his job and they began fighting. He moved away in search of work, and she struggled to make ends meet. She was exploited by her landlord and trusted no one. She stopped taking care of herself physically and emotionally and her daughter was taken away from her for accusations of neglect. Alone, hopeless and penniless, she ended up at a homeless shelter. With her daughter serving as her inspiration, she spent the next year determined to get her life back. Through the Project for Assistance in Transition from Homelessness Program she was connected to an array of services including medication management, group therapy, parenting classes and resource coordination. She received assistance with medication and housing costs, securing permanent housing in Immokalee, visitation with her daughter and advocacy efforts with a variety of agencies all designed to help her regain stability, independence and employment so that she could care for herself and her family.

Today, Elisabeth has reunited with her husband, has stable housing and a car, and is very close to complete reunification with her daughter. She adds, “Everyone has the potential to do great things, they just need help and understanding along the way. David Lawrence Center has helped me see that it isn’t over for me. I am just getting started. It has meant so much to my recovery to know that David Lawrence Center is always there for me and I am so grateful for their support.”

Adult Services by Program

Psychiatric Medical Services

35% (3,205)

Urgent Care and Brief Treatment

24% (2,204)

Inpatient and Residential

15% (1,387)

Mental Health Outpatient Services

13% (1,205)

Substance Abuse Outpatient Services

6% (558)

Community Services

6% (511)

Prevention

2% (198)

Program specific data is only collected on clients admitted to mental health and substance abuse services and duplication among program type is possible.
Fiscal Year 2009 - 2010

Year End Data

Individuals Served
July 1, 2009 - June 30, 2010
25,587

Quick Facts

Bed Capacity - 51 Total

Acute Care Beds - 35
- Emergency Room Observation Beds - 3
- Licensed Adult Crisis Beds - 16
  Average Stay - 6.48 Days
- Licensed Children’s Crisis Beds - 4
  Average Stay - 3.88 Days
- Licensed Adult Detoxification Beds - 12
  Average Stay - 5.41 Days

Adult Substance Abuse Residential Beds - 16
Average Stay - 24.51 Days

Employees - 271 Total
- Clinical Staff - 134
- Administrative Staff - 66
- Medical & Nursing Staff - 43
- Clinical Support Staff - 28

Clients Served

Demographics*

Age
- Adults..........................70%
- Children.........................30%

Race
- Caucasian........................73%
- Hispanic........................15%
- Black................................6%
- Multi Racial ....................4%
- Other .............................2%

Household Income**
- Under $20,000...............58%
- $20,000 - $30,000......22%
- $30,000 - $40,000......11%
- $40,000 - $50,000....5%
- Above $50,000............4%

* Demographic data is only collected on clients admitted to mental health and substance abuse services
** of those that reported

David Lawrence Center
INCOME STATEMENT

Revenue
- State Contracts $ 7,572,133
- County $ 1,152,091
- Client Fees (Net of Bad Debts) $ 5,936,270
- Donations $ 914,164
- Other $ 596,557

Total Revenue $16,171,215

Expenses
- Adult Mental Health $ 7,575,987
- Adult Substance Abuse $ 4,513,354
- Children’s Mental Health $ 2,256,677
- Children’s Substance Abuse $ 1,773,103

Total Expenses $16,119,122

Net Income $ 52,093

BALANCE SHEET

Total Current Assets $ 3,911,742
Total Fixed Assets $ 2,702,849
Total Other Assets $ 73,715

Total Assets $6,688,306

Total Liabilities $ 1,052,142
Total Equity $ 5,636,164

Total Liabilities & Equity $6,688,306

Data excerpted from unaudited financial statements of the David Lawrence Center ending June 30, 2010.
David Lawrence Foundation

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2010-2011

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Management

Carol Shaw
Executive Director

Dear Donors:

At the heart of everything we do at the David Lawrence Foundation is our community. It nourishes us with the generous contributions that enable us to fulfill our mission of supporting the operations and growth of the David Lawrence Center. It energizes us with the invaluable volunteers and board trustees who help us carry out our mission. And, as a community-based organization, we are there as the social safety net for those who have no where else to turn.

Recently, we launched a public awareness campaign to recognize our long-standing ties and commitment to the Naples and Collier County community. We strengthened our Donor Recognition Program to show our sincere appreciation to the generous contributions of so many and we launched an ambitious Corporate Partners Program to thank local businesses for their support.

Speaking of contributors, we have lost two of our community’s great leaders – Don Ackerman and Raymond Lutgert. Both gentlemen were long-time supporters of the David Lawrence Foundation and we are eternally grateful to them and their families. A memorial celebration is planned to honor Don and Ray with the planting of two mahogany trees on our main campus.

During this fiscal year, the contributions of our individual and corporate partners enabled us to fund more than $1 million in facility improvements at the David Lawrence Center. These improvements were necessary to accommodate the steadily increasing number of people seeking mental health and substance abuse treatment within our community.

Going forward, we will further drive home the message of our crucial role in meeting the mental health needs of our community. With your continued support, we will keep families together, help children succeed, reduce homelessness, improve public safety and save lives. Thank you.

Brendon Tripodo, Chairman

Carol Shaw, Executive Director

Investing in mental health and substance abuse services that are available to all.
David Lawrence Foundation
Financials

David Lawrence Foundation
INCOME STATEMENT

Revenue
- Donations $ 442,066
- Rental Income $ 363,852
- Special Event Net Income $ 228,965
- Encore Shop Net Income $ 105,415
- Other $ 15,712
- Realized Investment Income $ 164,021
Total Revenue $ 1,320,031

Expenses
- Programs and Services
  - Donations to DLC $ 523,130
  - Space Donated to DLC $ 363,852
  - Community Education $ 147,432
  Total Programs and Services $ 1,034,414
- Fundraising $ 121,603
- Management and General $ 161,610
Total Expenses $ 1,317,627

Excess Revenue $ 2,404
Unrealized Investment Gain $ 500,472
Net Income $ 502,876

BALANCE SHEET

Property and Equipment $ 2,192,861
Investments $ 6,063,341
Other $ 654,620
Total Assets $ 8,910,822

Total Liabilities $ 42,529
Total Fund Balance $ 8,868,293
Total Liabilities and Fund Balance $ 8,910,822

Data excerpted from unaudited financial statements of the David Lawrence Foundation ending May 31, 2010.

Our success is realized through thousands of smiling faces, grateful families and restored and happy lives.

David Lawrence Foundation
Year End Highlights*

- Provided more than $1 million toward the Children’s Outpatient Services Center and other needed facility improvements at the David Lawrence Center.
- Launched a Corporate Partners Program to honor the generous contributions of local businesses and other organizations.
- Strengthened the Foundation’s Donor Recognition Program to show appreciation for the generous gifts of our supporters.
- Partnered with the Naples Children & Education Foundation (NCEF) in supporting a community-wide mental health initiative.
- Hired a Development Director to enhance annual giving, grant proposals and donor recognition.
- Launched a new public relations campaign to build and maintain awareness of the David Lawrence Foundation.
- Increased donations and cultivated relationships with volunteers and customers, resulting in a 23% increase in sales at the Encore Resale Shop.

*June 1, 2009 - May 1, 2010
2009 - 2010

Donors

Annual Giving

Chairman’s Circle - $20,000 +
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Elizabeth K. Galeana
Charitable Foundation
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Photos

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Christina Loome

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Right Polly Keller, Brynn Bruijijn, Jennifer Figurelli.

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Consignment items are not included. Encore donations that sold for more than $500 are listed. All gifts listed were made between June 1, 2009 - May 31, 2010. Encore Donors
Locations

**DAVID LAWRENCE CENTER**
**Main Campus**
6075 Bathey Lane
Naples, FL 34116
239.455.8500

**Immokalee Satellite Services**
425 North First Street
Immokalee, FL 34142
239.657.4434

**Horseshoe Drive Satellite Services**
2806 South Horseshoe Drive
Naples, FL 34104
239.263.4013

**Employee Assistance Services**
3400 Tamiami Trail North, Suite #204
Naples, FL 34103
239.435.0400
www.easofswflorida.com

**Child’s Path Preschool**
3144 Santa Barbara Boulevard
Naples, FL 34116
239.353.4144
www.childspath.org

**DAVID LAWRENCE FOUNDATION**
**Administrative Office**
6075 Bathey Lane
Naples, FL 34116
239.354.1434

**Encore Resale Shop**
3105 Davis Boulevard
Naples, FL 34104
239.775.0032
www.encoreshops.org

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